



GREENWAY: YOUR PARTNER ON THE PATH TO MEANINGFUL USE

Greenway Medical Technologies' certified and single-database electronic health record (EHR) is a standards-based and interoperable solution fully equipped to meet meaningful use (MU) requirements. If you and your practice are searching for an award-winning EHR to achieve meaningful use and capture incentive funds, let us show you how. Now armed with a definitive checklist of requirements, and through our incentive functionality monitoring through Greenway's MU Dashboard service, we are confident that our examination of the criteria will result in ensuring your success.

How can your practice achieve meaningful use?

The first step is to select an EHR certified by an ONC Authorized Testing and Certification Body (ONC-ATCB). Greenway's PrimeSUITE® 2011 is an ONC-ATCB 2011/2012 Complete EHR. Below are the MU requirements for eligible professionals (EPs).

Stage One MU Requirements Must meet all 15

Greenway's PrimeSUITE EHR

Menu Set MU Requirements **Select/Defer any 5 of the 10

Greenway's PrimeSUITE EHR

CPOE for at least 30% of all patients with a med list	✓
Drug-Drug, Drug-Allergy checks	✓
Maintain problem list	✓
eRx for 40% of permissible scripts	✓
Active medication list	✓
Active medication allergy list	✓
Record patient demographics	✓
Record and chart changes in vital signs	✓
Record smoking status	✓
Provide clinical summaries	✓
Report quality measures to CMS	✓
Provide patient access to their records	✓
Secure data protection	✓
Launch/track clinical decision support rule	✓
Interoperability	✓

Drug formulary checks/access	✓
Import/store 40% of lab results	✓
Patient lists by condition	✓
Provide patient-specific education materials	✓
Medication reconciliation between care settings	✓
Care summaries to referred/transitioned patients	✓
*Submit immunization data to public registries	✓
*Submit data to public health agencies/follow up	✓
Patient reminders	✓
Provide patients with health record	✓

*Must choose one of these two.

**Must select five requirements from the menu set to fulfill in phase one. Once phase two is final, all ten menu set requirements must be fulfilled.

» WHAT IS YOUR EXPERIENCE?®

For more information email info@greenwaymedical.com or visit www.greenwaymedical.com/solutions/stimulus/

*Greenway's flagship EHR, PrimeSUITE, received 2 Best in KLAS awards in the annual 2010 Top 20 Best in KLAS Awards report: Software & Professional Services report (www.klasresearch.com) for categories ambulatory EMR 6-25 and practice management 6-25. PrimeSUITE® 2011 is 2011/2012 compliant and was certified as a Complete EHR by CCHIT®, an ONC-ATCB.



Who qualifies and how much money is available?

Eligible professionals must choose either the Medicare or Medicaid incentive option:

Medicare: Doctors of medicine, osteopathy, dental surgery & medicine, podiatric medicine, optometry and chiropractors (spine subluxation) - up to **\$44,000** per provider over five years beginning 1-1-2011.

Medicaid: Physicians, dentists, certified nurse-midwives, nurse practitioners & physician assistants practicing in an FQHC or RHC that is so led by a physician assistant - up to **\$63,750** per provider over six years beginning as early as 2011 per state Health IT plans. (Note: Medicaid incentive funds subject to 30% patient volume overall; 20% for pediatricians.)

How can you get there from here?

The EHR selection, implementation and meaningful use training program can take up to twelve months or longer, so the time to get started is now. The good news is that proving meaningful use only requires 90 continuous days of MU reporting within your initial reporting year to qualify for the maximum incentive. Greenway's Meaningful Use Deployment Model details the implementation pathway to funding, and is backed by the Greenway Guarantee – that is, we guarantee that our solutions meet MU certification requirements now and in the future.



Greenway Guarantee

EHR Meaningful Use and Certification Commitment



Our customer commitment is demonstrated by our experience with more than 33,000 physicians and clinicians, representing 30 specialties in 48 states. In addition, Greenway's PrimeSUITE® received two 2010 "Best in KLAS" awards in ambulatory and practice management categories, for practices with 6-25 physicians, adding reassurance that your EHR implementation and your journey to meaningful use will be successful with Greenway's EHR technology that is customized for your practice.

Greenway: Your trusted partner on the journey to meaningful use.

Greenway has played a key role with Congressional legislators and Capitol Hill regulators throughout the seven years during which this important legislation has evolved, providing expert testimony and education about the benefits of EHRs and interoperable Health IT on many occasions. Our recommendations to the National Committee on Vital and Health Statistics (NCVHS) Executive Subcommittee hearing on EHR meaningful use in April 2009 are reflected in the current criteria. Greenway understands the path to meaningful use and that you are not solely focused on incentive payments. We are committed to working with our customers to achieve their primary goals - improvements in care delivery and operational efficiencies aligned with and beyond meaningful use measures.

“What we are really pleased with is that Greenway already is meeting meaningful use functionality. I feel very confident that the stimulus money the government will put out there for us will be captured.”

– Dr. George Morgan
Midwest Digestive Disease Specialists
Elmhurst, IL

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or visit www.greenwaymedical.com/stimulus

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