

Greenway Cloud Solutions: Advancing Care Coordination

GREENWAY



Greg Schulenburg

Executive Vice President & Chief Operating Officer

Greg Schulenburg joined Greenway Medical Technologies in March 1999 as Vice President of Development and was promoted to Executive Vice President and COO in May 2004. Schulenburg oversees and manages the day-to-day operations of Greenway.

Prior to joining Greenway, Schulenburg worked at NationsBank in Atlanta, Georgia, and Charlotte, North Carolina, where he managed testing and development teams for the Nationwide Platform Development Project. He also managed the Support and Projects Development group for National Support. Schulenburg previously managed the Development/System Projects for Prudential Bank in Atlanta.

Schulenburg received a bachelor's degree in economics from the University of Georgia.





Jason Colquitt

Executive Director of Research Services

Jason Colquitt joined Greenway Medical Technologies in 2000 as a senior developer. He was promoted to Executive Director of Research Services in 2010. Colquitt has led key divisions through the developmental milestones of the company's integrated physician's infrastructure and currently leads the PrimeRESEARCH division, Greenway's provider and pharmaceutical gateway solution with respect to clinical research.

Based on his career accomplishments, Colquitt holds key roles in more than a dozen national industry organizations. Most recently he was named to the Electronic Health Record Association (EHR Association) Executive Committee.

Colquitt received a bachelor's degree in Applied Mathematics in Electrical Engineering at Auburn University.



What is Cloud Computing?

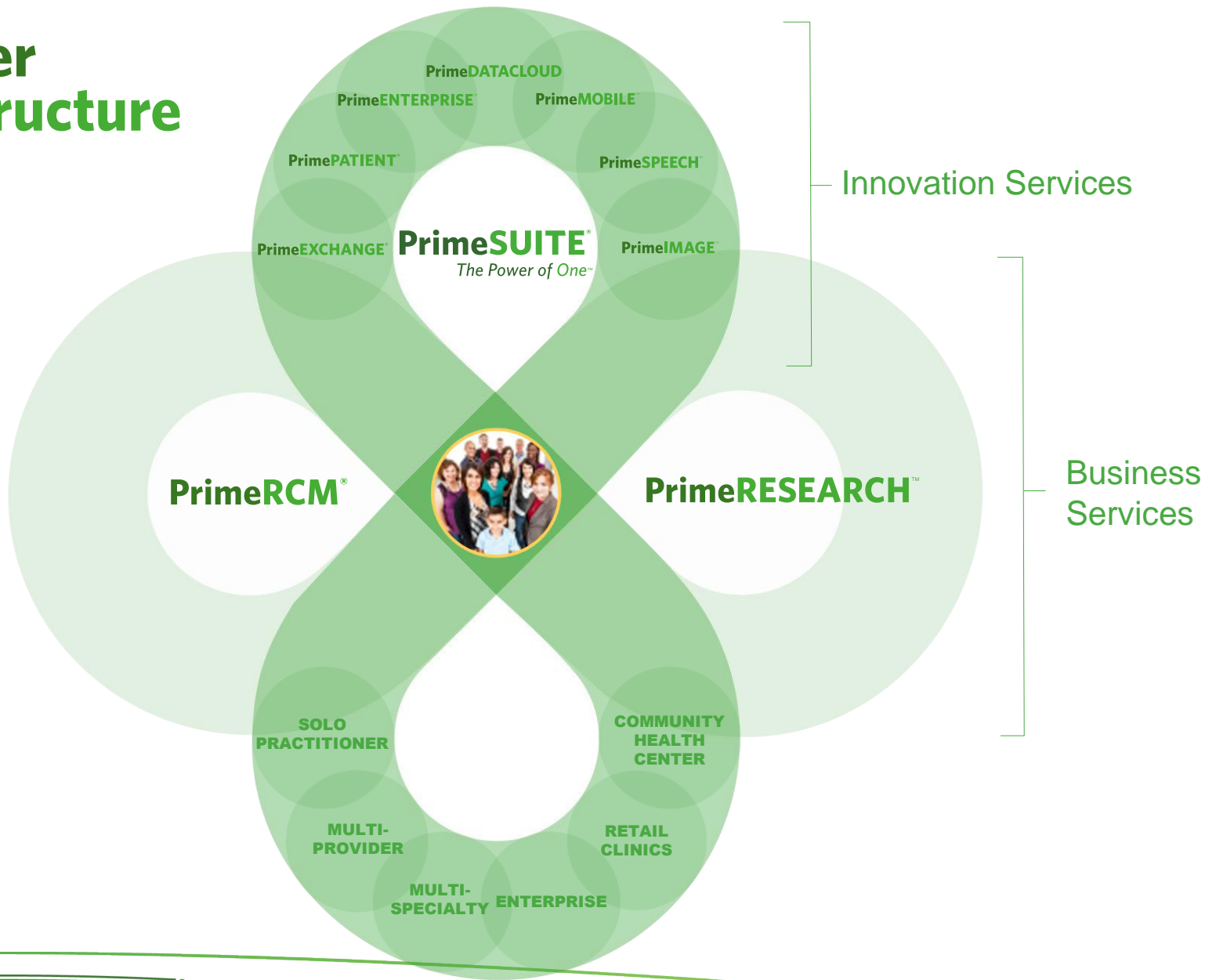
Benefits of Cloud Computing

- Little or no capital investment for IT infrastructure
- Lower operating costs
- Rapid acquisition and deployment of systems and applications
- Scalable resources

How will Cloud Computing Improve Patient Care?

GREENWAY[®]

Provider Infrastructure



Greenway and the Cloud

- Innovative
- Flexible
- Integrated

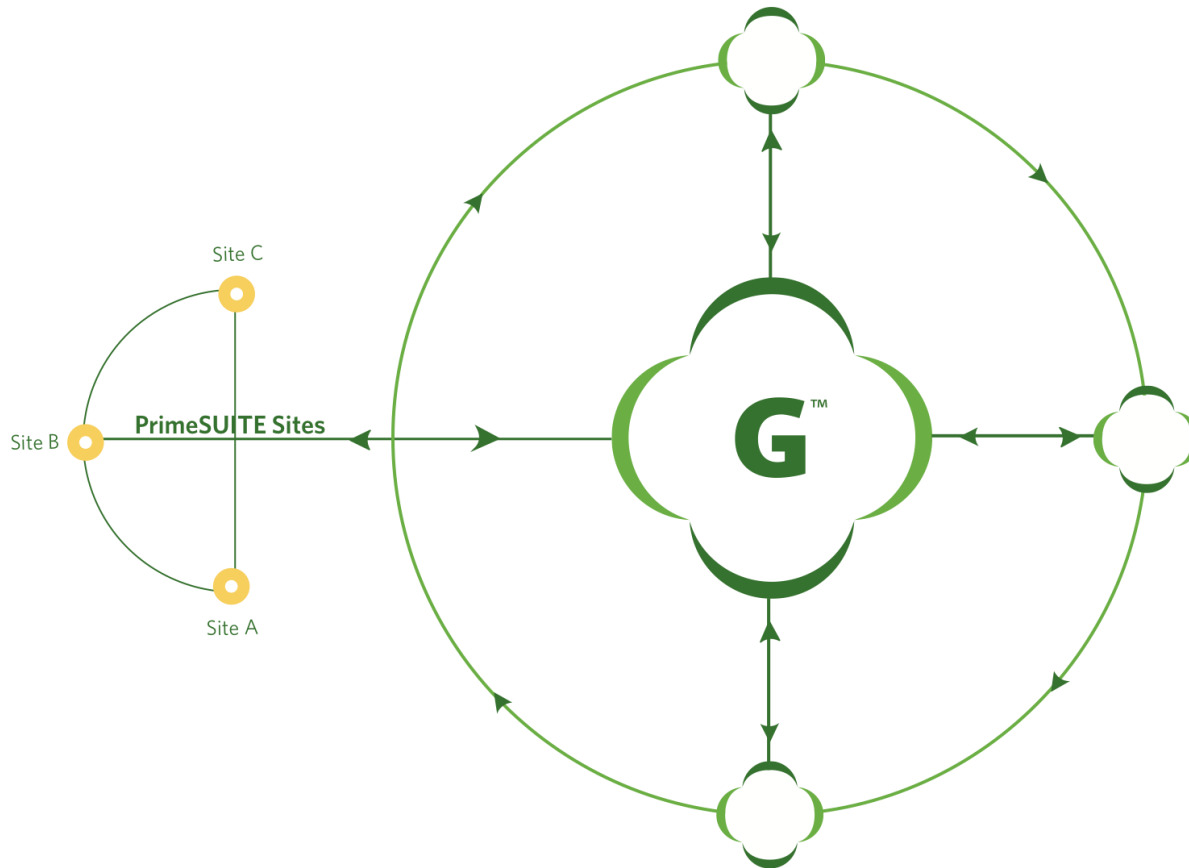
PrimeDATA CLOUD

GREENWAY[®]

PrimeDATATMCLOUD

Healthcare Analytics

- Business Intelligence



Care Coordination

- Longitudinal Continuity of Care Document (LCCD)
- Community Document Viewing (CDV)
- Labor and Delivery Services

Quality of Care

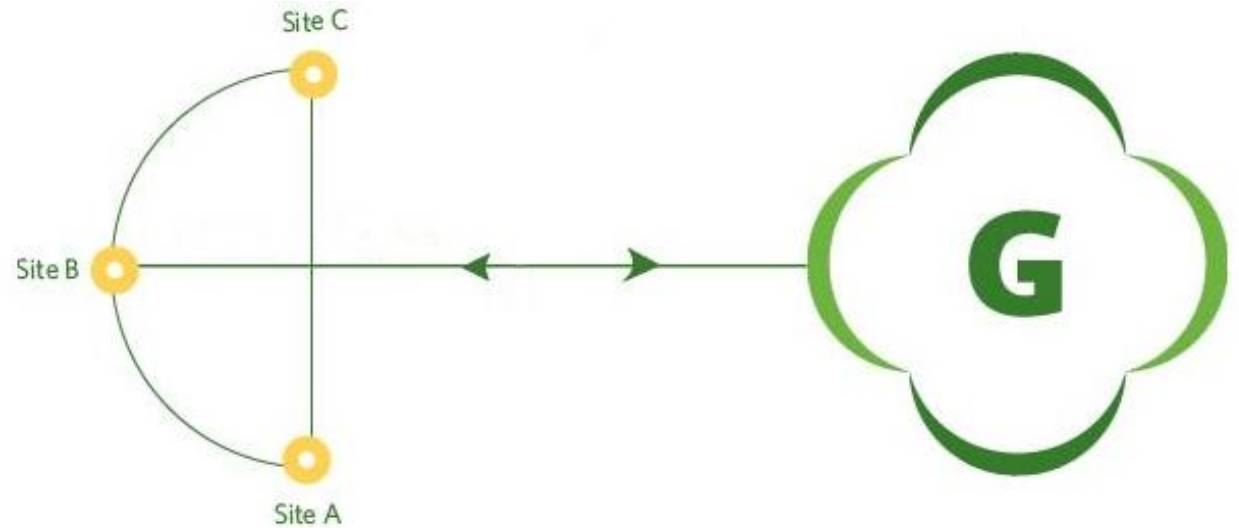
- Meaningful Use Dashboard
- PQRs and ePrescribing (eRx) Incentive Reporting
- Clinical Decision Support (CDS)
- Messaging Services



PrimeDATA CLOUD™

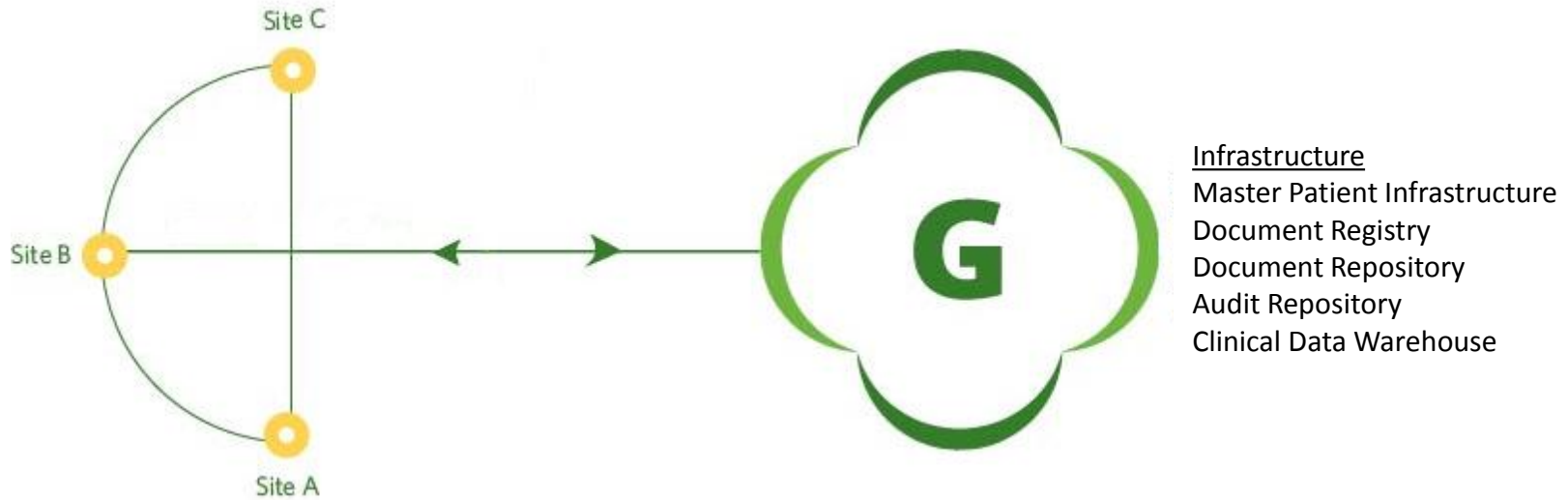
Sites

- PrimeSUITE (Priority Connection)
- Single Site
- IPA
- MSO
- Hospital (Affiliated/Non-affiliated)
- Inpatient EHR
- Other Ambulatory EHRs
- Communities (Regional/Geographic)
- BAPs
- RECs



GREENWAY®

PrimeDATA CLOUD™



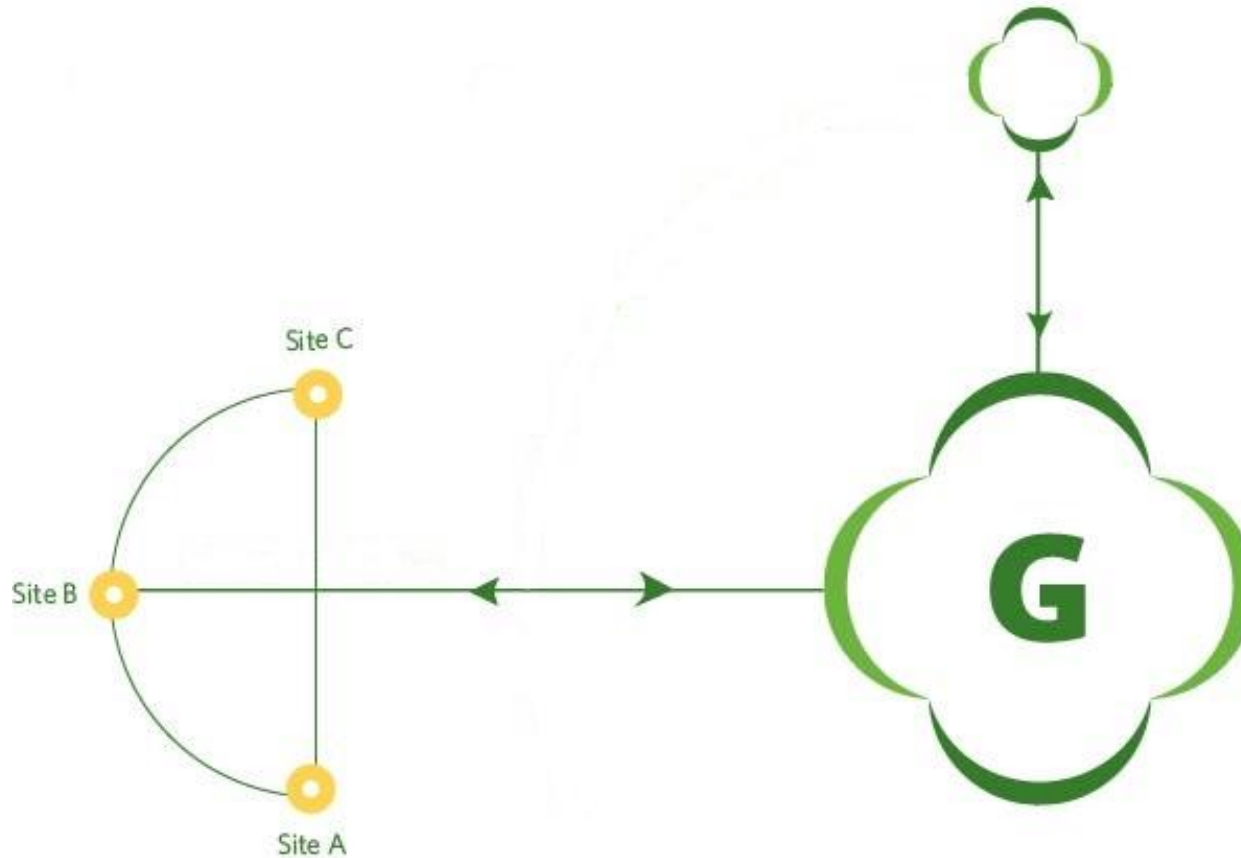
Benefits of PrimeDATA CLOUD

- Improves care coordination
- Advances healthcare analytics
- Improves quality care

PrimeDATA CLOUD™

Healthcare Analytics

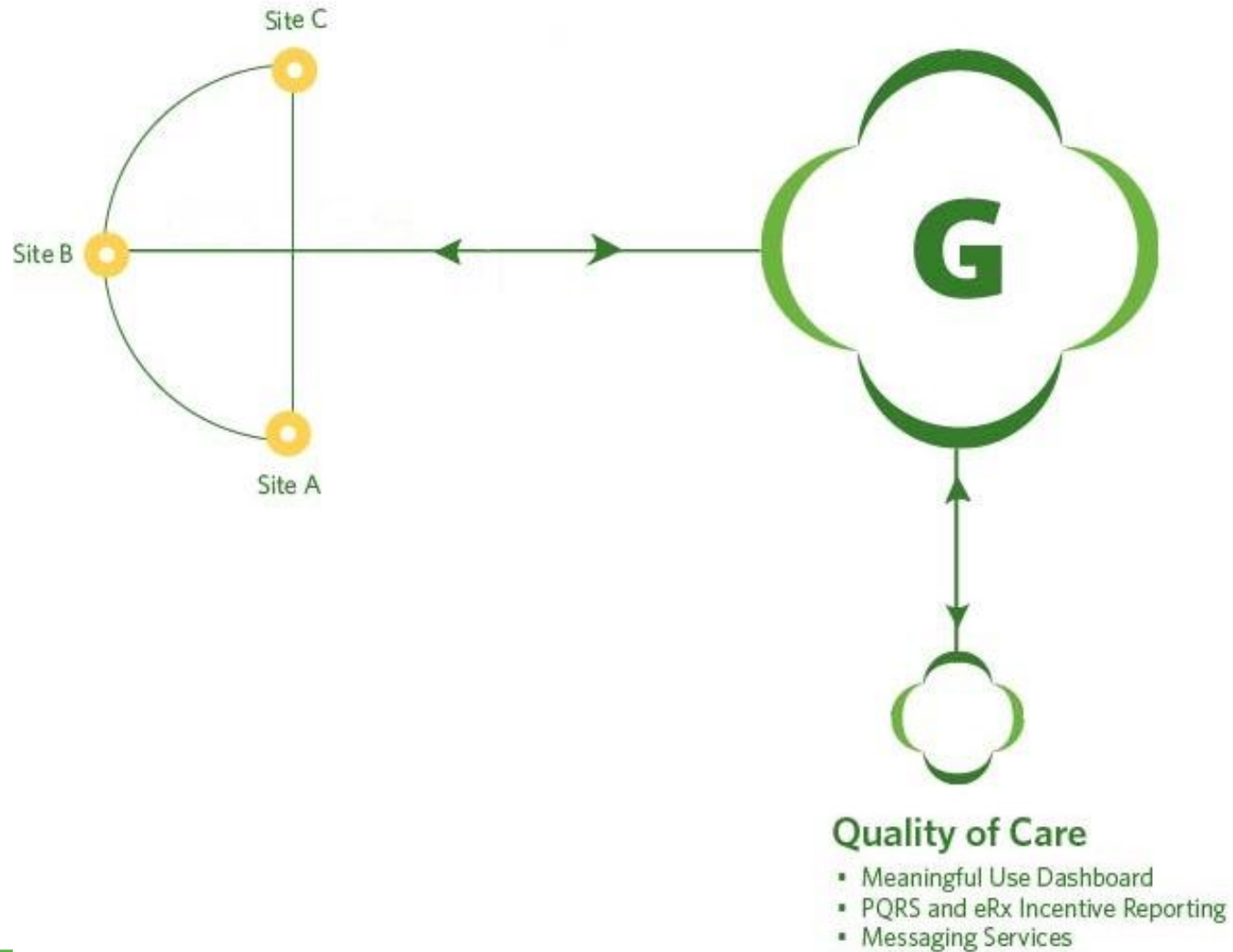
- Business Intelligence



PrimeDATAcloud™



PrimeDATA CLOUD™



Customer Experience



“At Premier Family Physicians, we have begun utilizing this technology for a range of practice-wide wellness programs, building upon what we were able to achieve through PrimeSUITE’s Meaningful Use Dashboard. Greenway tailored certain aspects of the DATA CLOUD that lets us see exactly how we are managing our patient population. In addition, as we pursue the CMS Shared Savings program, we are confident in our ability to participate in the broad data sharing, analytics, patient engagement and tracking that Accountable Care Organizations (ACOs) require.”

*Kevin Spencer, MD
Premier Family Physicians,
Austin, Texas*

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Find out more about Greenway cloud solutions:

www.greenwaymedical.com

Email: info@greenway.com

Phone Number: (866) 242-3805

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