



## NEWS RELEASE

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### **GREENWAY PARTNERS WITH TECH DATA TO DISTRIBUTE PRIMESUITE ELECTRONIC HEALTH RECORD**

#### **National Distribution Through Tech Data's Healthcare Specialized Business Unit**

*July 28, 2010, Carrollton, Ga.* – Greenway Medical Technologies, Inc. today announced that Tech Data Corporation, a leading distributor of information technology (IT) products, will make Greenway's integrated, single-database electronic health record (EHR), practice management and interoperability solution [PrimeSuite](#)® available to its tens of thousands of IT reseller customers nationwide. Tech Data's customers support the IT needs of end users of all sizes in the public and private sectors, including healthcare providers.

Tech Data is a global leader in technology distribution through similar relationships with Apple, Cisco, HP, IBM, Microsoft, Sony and other leading technologies. Through its Healthcare Specialized Business Unit (SBU), Tech Data and Greenway will enable resellers to deploy solutions that help healthcare practitioners improve patient care and qualify for EHR [Meaningful Use](#) incentives provided by the American Recovery and Reinvestment Act ([ARRA](#)).

Within the partnership, Greenway will provide implementation and training support, as well as customer service needs following deployment.

"Greenway is very pleased to partner with a recognized industry leader offering the scope and expertise in IT solutions such as Tech Data," said Greenway President and CEO Tee Green. "By providing our *PrimeTraining* curriculum and healthcare IT solutions with Tech Data's attention to quality and deep distribution channels, together we can continue to enhance the recognition and growth Greenway has experienced through initiatives such as the [Regional Extension Centers](#) program, and reach every healthcare practitioner desiring to improve population health."

"Healthcare IT, especially solutions like Greenway's *PrimeSuite* EHR, represent tremendous opportunity for our reseller customers already deploying a broad array of technologies on behalf of their healthcare provider customers," said Tech Data Vice President, Services Barb Miller. "The addition of *PrimeSuite* to our healthcare IT product offering better enables resellers to select the certified EHR solution that best meets their customers' needs."

Through the deployment of *PrimeSuite*, healthcare practitioners can also select from a range of enhanced functionalities:

PrimeExchange® - Core [data exchange](#) platform providing interoperability within practices and externally with affiliated healthcare organizations, public health agencies, regional Health Information Exchanges (HIEs) and national health information networks via a range of standards-based data exchange languages, for clinical, financial and administrative functions.

PrimePatient® - A secure [Web portal](#) enabling patients to go online to schedule appointments, fill out paperwork, manage personal medical history, view lab results, pay bills, request prescription refills and access health education materials.

PrimeResearch™ - Integrated [resource](#) that provides™ doctors with access to a network of clinical trials, pharmaceutical research and financial benchmarking so healthcare practitioners can better treat their patients and strengthen operations.

PrimeMobile™ - Complete [remote access](#) to patient data housed in the PrimeSuite database enabling practitioners to update notes, view labs, exchange data and conduct instant charge capture in any location or during hospital rounds via a range of handheld devices.

PrimeRCM® - Greenway's [revenue cycle management solution](#) that allows medical practices to achieve financial goals by streamlining the collection, use and delivery of patient care and claims information.

Greenway's solutions will also be available for demonstration at Tech Data's Healthcare IT Pavilion as part of the training and customer service initiative within the distribution partnership.

### **About Tech Data**

Tech Data Corporation (NASDAQ GS: TECD) is one of the world's largest distributors of technology products from leading IT hardware and software producers. Tech Data serves more than 125,000 IT solution providers in over 100 countries. Every day, these resellers depend on Tech Data to cost-effectively support the technology needs of end users, including small and medium businesses (SMB), large enterprises and government agencies. Ranked 109<sup>th</sup> on the FORTUNE 500(R), Tech Data generated \$22.1 billion in net sales for its fiscal year ended January 31, 2010. To learn more, visit [www.techdata.com](http://www.techdata.com).

### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 23,000 healthcare providers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through advanced HIT software and on-demand services that allow physician practices to function at their highest level of efficiency. Greenway's PrimeSuite is a comprehensive, interoperability component of the integrated physician's infrastructure solution, which serves as the starting point of a long-term business plan for physician practices. PrimeSuite 2011 is a pre-market CCHIT Certified® 2011 Ambulatory EHR, additionally certified for Child Health and Cardiovascular Medicine, with optional Advanced Reporting. PrimeSuite integrates a practice's clinical, financial and administrative processes, and allows practices to increase profitability, enhance patient satisfaction and facilitate adherence to compliance guidelines. Established in 1998, Carrollton, Ga.-based Greenway Medical Technologies is a privately held company with more than 300 employees. For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com).

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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