



NEWS RELEASE

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GREENWAY'S PRIMESUITE GUARANTEES EHR MEANINGFUL USE FUNCTIONALITY

Final Criteria Aligned with Current Customer Functions and Future Implementation

July 14, 2010, Carrollton, Ga. – Greenway Medical Technologies, Inc. applauds the [final EHR meaningful use requirements](#) released July 13 by the Office of the National Coordinator for Health Information Technology (ONC) and the Centers for Medicare and Medicaid Services (CMS).

The rules respectively define the functionality certified EHRs must provide and the incentive capture reporting objectives for eligible professionals and hospitals. Greenway's analysis of the EHR functionality required by the final rules shows that eligible current and future customers of the company's integrated electronic health record (EHR), practice management and interoperability solution [PrimeSuite](#)[®] can achieve Medicare or Medicaid pathway stimulus funds for EHR deployment and quality reporting.

"The final rule re-establishes the standards-driven components of data capture, exchange and interoperability that certified EHRs such as *PrimeSuite* are capable of," said Justin Barnes, Greenway vice president of marketing, corporate development and government affairs and chairman emeritus of the Electronic Health Record Association. "The specific addition of the Health Information Technology Standards Panel (HITSP) C32 implementation specification is important because it speaks directly to nationwide interoperability."

"Meaningful use is very important to us," said Dr. George Morgan of Midwest Digestive Disease Specialists in Elmhurst, IL. "One of the things that we are really pleased with is that Greenway already is meeting the meaningful use requirements as we know them. And I feel very confident that all of the meaningful use requirements will be met and that the stimulus money that the government will put out there for us will be able to be captured."

"Greenway's selection by the majority of Regional Extension Centers that have publicly announced preferred EHR providers for the achievement of meaningful use by physician practices, including [New York City](#) and the states of [New York](#) and [Iowa](#) as well as statewide EHR initiatives such as the [Alaska EHR Alliance](#), for example, along with providing our current and future customers a [meaningful use guarantee](#) based on our certification level and functionality, is a testament to *PrimeSuite*'s recognized ability to meet meaningful use requirements," added Barnes."

Focusing on flexibility through 15 Stage One meaningful use criteria and a subset of criteria eligible professionals can choose to add through 2012, the final rule also allows eligible professionals seeking EHR adoption incentive funds in the Medicare or Medicaid pathways an allowable reporting period of just 90 days within their first stimulus calendar year in which to capture maximum funds.

Since the beginning of 2010, HHS has also overseen the establishment of EHR certification programs now underway as of July 1, to further meaningful use standardization toward incentive capture (up to \$44,000 per provider in the Medicare pathway and \$63,750 under Medicaid) and strengthened provisions for the privacy and security of digital patient records.

“Electronic health records are the foundation of a high-performing healthcare system,” HHS Secretary Kathleen Sebelius noted during the release of the rulings. “If you want to improve the quality of care, you need to be able to accurately measure it. If you want to promote better coordination between doctors, you need to be able to quickly move health information wherever it’s needed. If you want to empower consumers to charge of their healthcare, they need to be able to access their health information without calling up five different doctor’s office ... Our goal has never been technology for the sake of technology.”

Through a series of informational [webinars](#) begun in early 2010 and next scheduled July 22 and August 11, and through testimony to federal EHR Meaningful Use panels during the formation of the requirements, Greenway’s proven leadership in ensuring customer success has been realized with the release of the final Meaningful Use rules.

About Greenway Medical Technologies, Inc.

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 23,000 healthcare providers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through advanced HIT software and on-demand services that allow physician practices to function at their highest level of efficiency. Greenway’s *PrimeSuite* is a comprehensive, interoperability component of the integrated physician’s infrastructure solution, which serves as the starting point of a long-term business plan for physician practices. *PrimeSuite* 2011 is a pre-market CCHIT Certified® 2011 Ambulatory EHR, additionally certified for Child Health and Cardiovascular Medicine, with optional Advanced Reporting. *PrimeSuite* integrates a practice’s clinical, financial and administrative processes, and allows practices to increase profitability, enhance patient satisfaction and facilitate adherence to compliance guidelines. Established in 1998, Carrollton, Ga.-based Greenway Medical Technologies is a privately held company with more than 300 employees. For more information about Greenway, visit www.greenwaymedical.com.

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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