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## NEWS RELEASE

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### IOWA REGIONAL EXTENSION CENTER SELECTS GREENWAY EHR SOLUTIONS

#### **\$5.5 Million Grant to Advance EHR Meaningful Use Reporting to 1200 Iowa Providers**

*July 12, 2010, Carrollton, Ga.* – The Iowa Health Information Technology Regional Extension Center (HITREC) has selected Greenway Medical Technologies, Inc., provider of the single-database, integrated electronic health record (EHR), practice management and interoperability solution [PrimeSuite<sup>®</sup>](#), as a preferred EHR solution for its statewide deployment program within the federal Department of Health and Human Services (HHS) [REC healthcare grant program](#).

The Iowa REC is administered by IFMC, which estimates that 60 percent of its statewide physician groups remain paper based, and that the REC program is targeting 1200 high-priority practices.

“We selected Greenway because of its comprehensive functionality and ability to assist our targeted providers in primary care practices achieve meaningful use. We are confident that our preferred EHR providers can help more than 1200 physicians, physician’s assistants and nurse practitioners throughout the state of Iowa,” said Kim Downs, senior director of operations at IFMC. “EHR selection can be a difficult task for providers when there are more than 200 EHRs available in the marketplace. We are confident that Greenway can help them achieve meaningful use and receive their incentive payment.”

The selection process also included scoring based on functionality, pricing and live demonstration analyses.

In April, the [New York City REC](#), administered by the NYC Regional Electronic Adoption Center for Health (NYC REACH), selected Greenway for its \$21.7 million program, followed in June by selection for the [state of New York](#)’s \$26.5 million REC grant administered by the New York eHealth Collaborative (NYeC).

“Greenway is very gratified to be a preferred solution partner of the Iowa Health Information Technology Regional Extension Center, and we will continue to bring the same commitment and diligence to improved healthcare outcomes to the region that we have already established for physician practice customers in Iowa, a track record we know was another positive consideration for

the selection of *PrimeSuite*,” said President and CEO Tee Green. “As with Greenway’s previous REC selections, we are fully invested in the core EHR functionalities and data exchange proving meaningful to individual practices and to a fully-realized national health information network.”

Overall, the national HHS REC program has granted \$598 million to establish 60 centers linking group practices, critical access hospitals, community health centers and related healthcare organizations through sustainable two-year grants to deploy EHRs in those settings to connect healthcare organizations and establish meaningful use functionality.

#### **About Iowa’s Health Information Technology Regional Extension Center**

As the federally designated HIT Regional Extension Center for Iowa, IFMC will help at least 1200 primary care providers improve care for their patients through the adoption and meaningful use of EHRs. IFMC’s strategy to successfully implement a self-sustaining Regional Center in Iowa builds on its practical experience, quality improvement expertise and high level technology support. These competencies will help Iowa practices achieve meaningful use of EHRs and engage in health information exchange. For more information, visit [www.iowahitrec.org](http://www.iowahitrec.org) or call 800-373-2964.

#### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 23,000 healthcare providers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through advanced HIT software and on-demand services that allow physician practices to function at their highest level of efficiency. Greenway’s *PrimeSuite*® is a comprehensive, interoperability component of the integrated physician’s infrastructure solution, which serves as the starting point of a long-term business plan for physician practices. *PrimeSuite* 2011 is a pre-market CCHIT Certified® 2011 Ambulatory EHR, additionally certified for Child Health and Cardiovascular Medicine, with optional Advanced Reporting. *PrimeSuite* integrates a practice’s clinical, financial and administrative processes, and allows practices to increase profitability, enhance patient satisfaction and facilitate adherence to compliance guidelines. Established in 1998, Carrollton, Ga.-based Greenway Medical Technologies is a privately held company with more than 300 employees. For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com). For information on Greenway’s REC initiative and solutions, email [REC@greenwaymedical.com](mailto:REC@greenwaymedical.com).

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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