



## NEWS RELEASE

For More Information, Contact:

Reid Harper or Erin Barrett, Brandon Advertising and Public Relations, (843) 916-2000

[rharp@brandonadvertising.com](mailto:rharp@brandonadvertising.com) or [ebarrett@brandonadvertising.com](mailto:ebarrett@brandonadvertising.com)

or visit [brandonpr.com](http://brandonpr.com)

Jennifer Walker, Greenway Medical Technologies Inc., (770) 778-5901

### **GREENWAY MEDICAL TECHNOLOGIES CONTINUES RECORD SETTING GROWTH**

#### **Second Fiscal Quarter 2008 Sees 52 Percent Increase in Sales from Same Fiscal Quarter 2007**

*February 6, 2008, Carrollton, Ga.* – Greenway Medical Technologies Inc., a leading provider of integrated electronic health records (EHR), practice management and interoperability functionality, announced today that quarterly sales bookings for its second quarter of fiscal 2008, ending December 31, 2007, were up 52 percent from the same period in fiscal 2007 and 83 percent from the same period in fiscal 2006.

Fueled by the recent 2007 “Best in KLAS” award in the ambulatory EMR category for practices of between six and 25 physicians, as well as the rapid growth of its community-based EHR initiative, Greenway® continues to reach new milestones as one of the nation’s leading EHR software and on-demand services providers. Its CCHIT Certified<sup>sm</sup> EHR solution, PrimeSuite 2007 r2, currently has more than 17,000 users in the United States as Greenway partners with hundreds of physician practices and hospitals to integrate their clinical, financial and administrative processes and deliver a proven return on investment (ROI).

Highlighting Greenway’s record setting fiscal quarter is a strategic contract signed with PrimaryPlus, a 24-provider network headquartered in Lewis County, Ky. with four main offices and 12 clinics serving patients in northeast Kentucky and southern Ohio. PrimaryPlus marks a milestone for Greenway as the company broadens its sales and marketing efforts into the federally qualified health center (FQHC) community.

FQHCs receive designation from the Bureau of Primary Health Care (BPHC) and the U.S. Department of Health and Human Services Center for Medicare and Medicaid Services (CMS). The practice must be serving patients in what is considered to be a predominantly uninsured or medically underserved area. The FQHC must operate under a consumer board of director’s governance structure and provide comprehensive primary health, oral and mental health/substance abuse services to persons in all stages of their lifecycle. The services are provided regardless of the patient’s ability to pay and charges are determined by the board and based on the patient’s family income and size.

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“With our location being somewhat removed from larger cities, we are pleased to benefit from the same technology that is available to medical practices that serve larger populations,” said Jerry Ugrin, CEO of PrimaryPlus. “PrimaryPlus is a leading FQHC that prides itself on innovation and advanced care. We felt it important to partner with a company such as Greenway, who shares that same mission.”

“Greenway’s continued growth is reflective of its dedication and determination to provide the industry’s best EHR, practice management, interoperability solutions and services,” said Tee Green, president of Greenway Medical Technologies. “As we continue to explore new opportunities, such as those available with FQHCs, our goal remains the same, to align our long term success with that of our customers by providing them with a comprehensive, integrated and interoperable physician’s infrastructure that allows practices to increase care quality, enhance patient satisfaction and facilitate adherence to compliance guidelines, all while maximizing profitability and ensuring positive results.”

#### **About Greenway Medical Technologies Inc.**

Greenway Medical Technologies provides the latest in ambulatory healthcare business solutions and services to 17,000 customers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through innovative software and on-demand services that allow physician practices to function at their highest level of efficiency. Greenway’s *PrimeSuite* is a comprehensive, interoperable component of their integrated physician’s infrastructure solution which serves as the starting point of a long-term business plan for physician practices. *PrimeSuite*, the first EHR to be certified by the Certification Commission for Healthcare Information Technology (CCHIT) based on 2007 Ambulatory Certification requirements, integrates a practice’s clinical, financial and administrative processes, and allows practices to increase profitability, enhance patient satisfaction and facilitate adherence to compliance guidelines. Established in 1998, Carrollton, Ga.-based Greenway Medical Technologies is a privately held company with 250 employees. For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com).

#### **About PrimaryPlus**

PrimaryPlus is a community-based primary care system that offers a broad range of medical care to nine counties in northeastern Kentucky and four counties in southern Ohio. The mission of PrimaryPlus is to improve the health status of the communities served. This mission refers not just to the residents of the area, but to educational institutions, area businesses and industries that form the basis of the region’s economic future. Our goal is to enjoy a healthy, well-educated work force with the employers of the region. For more information about PrimaryPlus, visit [www.primaryplus.net](http://www.primaryplus.net).

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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